box

Powering a Digital Workplace with a Best-of-Breed Productivity Stack

How Cloud Content Management centralizes and secures content across your applications

The need for a more open enterprise

Today's business environment is becoming more and more competitive: companies need to move faster, provide a higher level of customer service, and meet the needs of a mobile and increasingly connected workforce. Studies show that organizations that take advantage of productivity-enhancing cloud services grow 19.6% faster[1]. To enable a more productive and collaborative workforce, companies must look to shifting to a digital workplace strategy. By providing the right tools to their workforce, organizations can transcend silos to foster innovation, growth and agility.
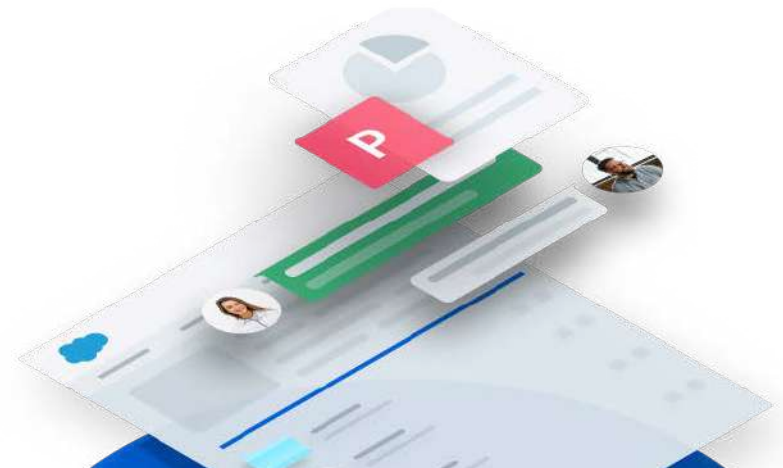
The average organization today uses 210 different services for teams to collaborate[1].

The rise in cloud-based technologies has enabled companies to address these new challenges head-on, and it shows in the numbers. But as teams use more technologies to get work done, IT faces new challenges. Content, which flows through every aspect of a company — from people to systems to processes — gets fragmented and becomes difficult to secure across different tools. That's why today's most innovative companies look to open, cloud-based content platforms that integrate with the best-of-breed technologies they use, keeping all their teams productive and ensuring each part of the business runs smoothly and securely.

At Box, we know companies can't sacrifice security and ease of use along the way. Our Cloud Content Management solution integrates with over 1,000 popular business apps, including the top productivity tools your teams already use, such as Microsoft Office 365, Okta, Slack and Salesforce. And by integrating Box with your favorite apps, you get peace of mind that content being shared and managed across these tools has consistent management, administration and proper information governance. Cloud Content Management acts as a single, secure content layer running through all the tools you use to collaborate on and manage your content, so your teams can spend more time simply getting work done.
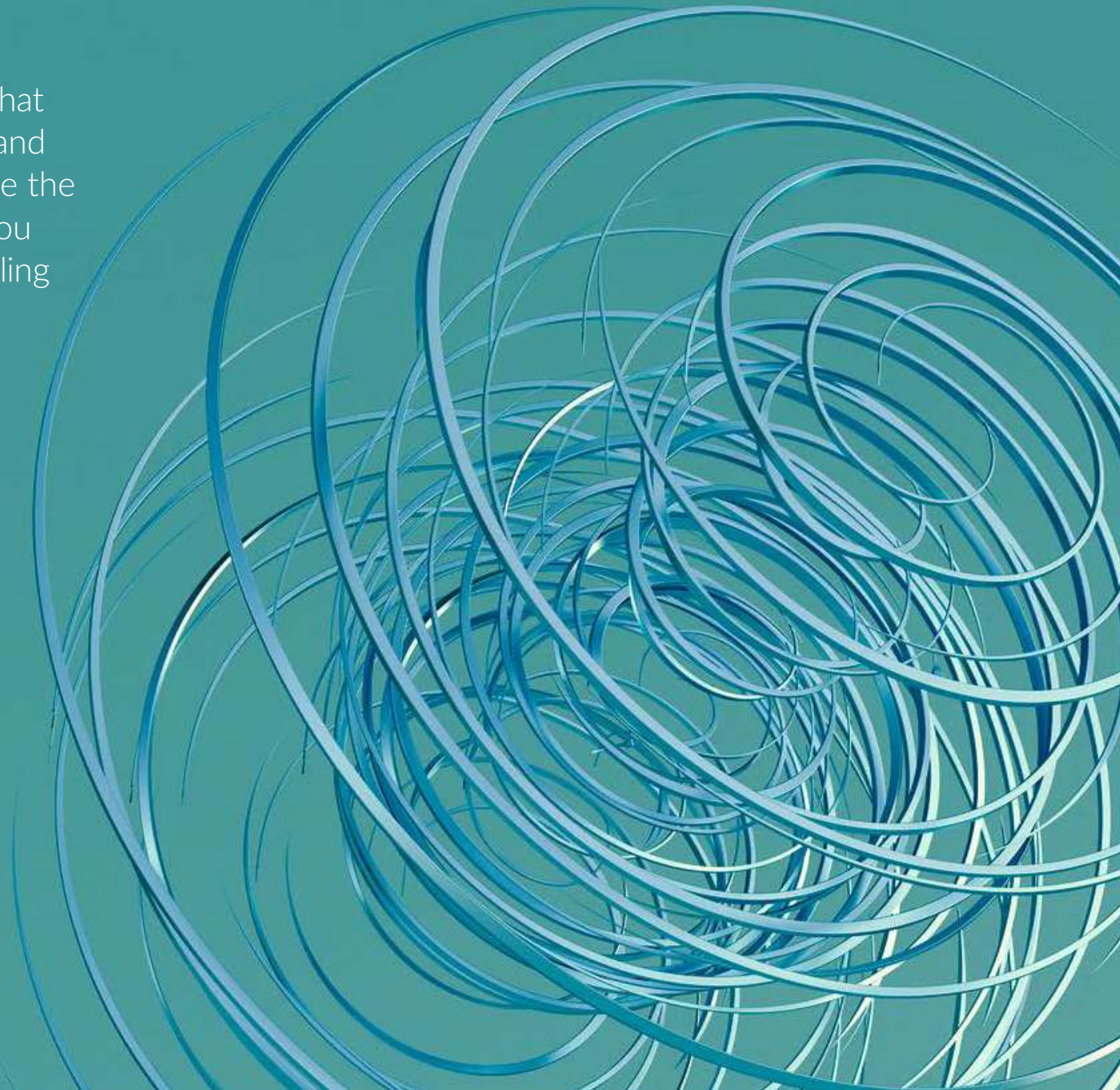
Explore our most popular integrations and see how Cloud Content Management from Box connects the extended enterprise to future-proof your tech stack.

[1]*"Cloud Adoption & Risk Report" (2016)*

Gartner

"Foundational content services that can surface content in context and in other applications will improve the user experience, and will help you overcome the limitations of dealing with multiple content silos."
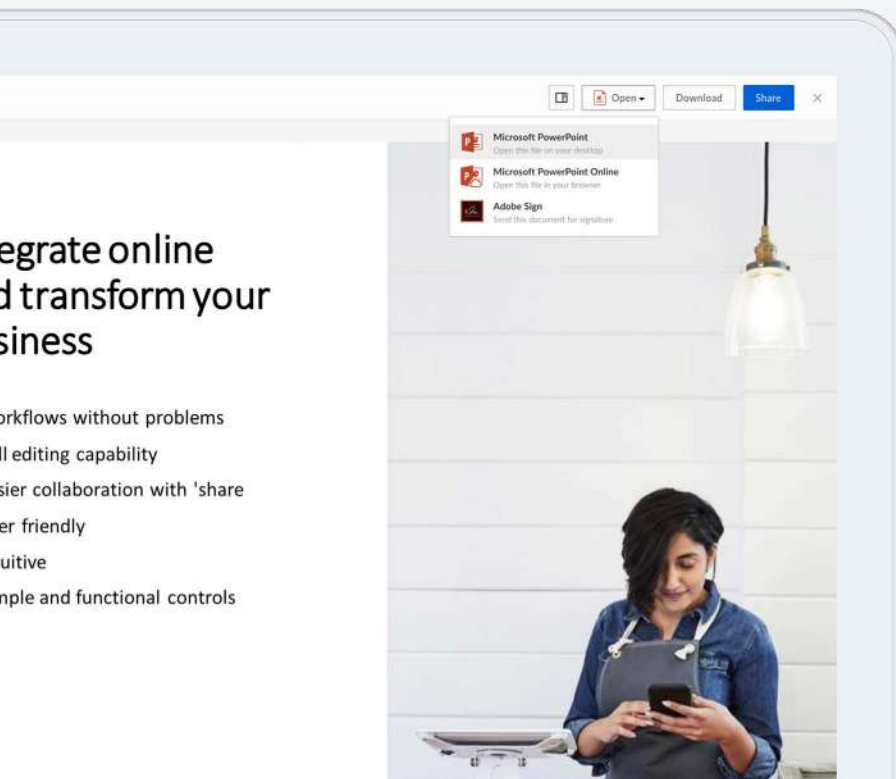
Gartner, What You Need to Know About
Content Services Platforms, 2017

Productivity suites streamline work company-wide

Productivity suites lie at the core of the way teams work today. Organizations of all sizes and in every industry rely on tools from suites like Microsoft Office 365 and G Suite as they work together to write up proposals, prepare for client presentations and work on everything in between. But when you're in the zone on a project, nothing slows you down like having to jump from your application to a different tool just to access the files you need to work on.

To avoid interrupting your pace of work, you want all your content readily accessible and easily shareable without compromising security. Our Cloud Content Management solution integrates with your favorite productivity suites so you can bring all your files together in the cloud.

Spotlight on Box and Office 365

Our most commonly used integration lets teams open, create, edit, save or share an Office file without leaving Box, streamlining processes and eliminating file versioning issues.

When you use Box with Microsoft Office 365 apps, such as Word, PowerPoint or Outlook, you can easily collaborate with people both inside and outside your company.

Plus, work is even easier on the go. After all, as the workforce becomes even more mobile, you need the tools to ensure every line of business can keep up. Using Box centralizes and secures all your files and lets you use the Microsoft mobile apps to access your Office files right from your iPhone or iPad, so teams like field sales can edit pitch decks on the fly and keep every asset at their fingertips.

Learn more about how Box works with Microsoft.

AstraZeneca

"Box has enabled us to drive productivity because it gives us a single location to manage content both inside and outside the company. We have over 8,000 field reps using Box on iPads. With the Box and Office 365 apps integration, reps can seamlessly share Word and Powerpoint documents with customers, wherever they are."

David Smoley, CIO, AstraZeneca

Collaboration workspace apps connect teams

As businesses need to move faster than ever, collaboration workspace tools keep conversations going and ensure work flows smoothly. These apps help you get work done on the go, connect your whole team and let everyone work together easily to empower a truly digital workplace. From sharing an agenda with meeting attendees to collaborating on a company-wide all-hands presentation, organizations of all sizes are adopting tools like Slack, Workplace by Facebook, Microsoft Teams and Google Hangout Chat to keep everyone working together in real-time.
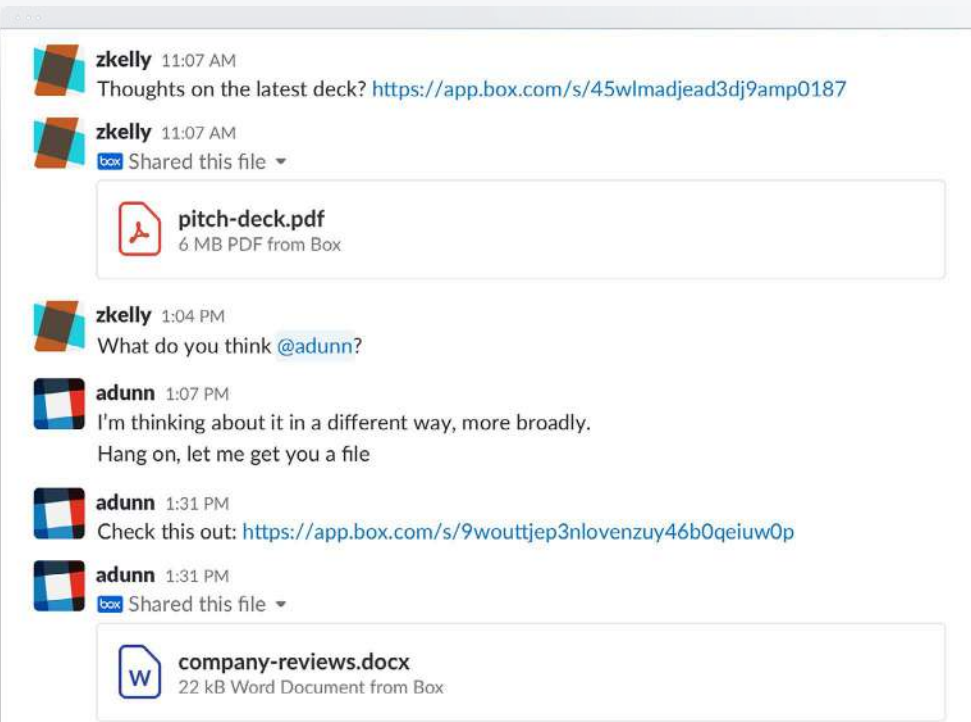
Spotlight on Box and Slack

This integration gives you the best of both worlds: centralized and secure content in Box combined with powerful conversation and collaboration in Slack.

Enhance the way you work together by bringing valuable content into the conversations you have with your teams.

When you need to distribute your notes minutes before a meeting, you can easily share your Box file with your team in Slack. If you want to share a budget plan in your team chat, you can search for the Box file right from Slack and share it with just a click.

You can also search your entire Slack account to find any Box file that was previously shared. And since these files are managed in Box, they benefit from all of our collaboration and security capabilities.

E-signature tools digitize workflows

As more companies embrace a paperless way to work, e-signature tools have become an integral part of helping them get work done quickly both internally and with external parties. Whether you're speeding up the contract approval process or having the perfect candidate sign an offer letter, the leading enterprise-grade e-signature solutions like Adobe Sign and DocuSign make the whole process a breeze.
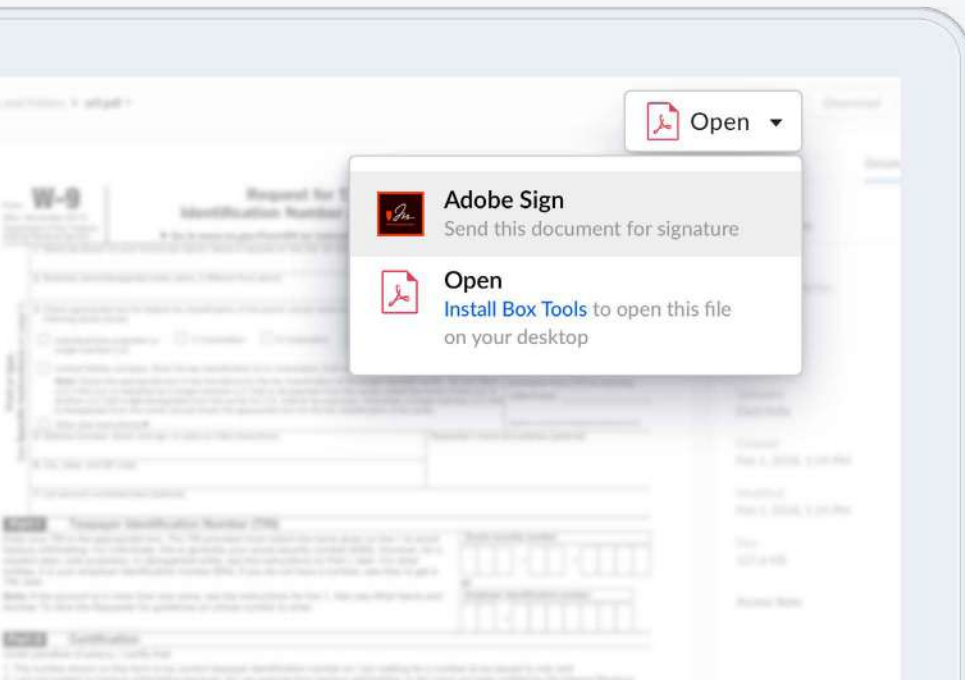
Using these tools with Cloud Content Management allows you to reduce paper, secure and streamline workflows involving signatures, and gain end-to-end visibility for important contracts and agreements.

Spotlight on Box and Adobe Sign

Our integration enables you to open documents for signature in Adobe Sign with just a click, which means the workflows you do most happen so much faster. And best of all, once a document is complete, it's automatically saved back to Box and can be accessed from anywhere — making the whole process seamless and secure from start to finish.

It's easier than ever to send documents out for e-signature directly within Box.

With our Adobe Sign integration, legal teams can redline or edit a contract draft in Box and then collect signatures; HR teams can send NDAs or extend customized offer letters; and field service teams can complete checklists and gather customer signatures. Plus, you can speed up internal approvals, such as signing off on marketing collateral, purchase orders and product management documentation.

Line of business apps move every team forward

Every department today has specific tools that help them get work done. To keep every team productive and enable them to do their best work, Cloud Content Management natively integrates with your favorite line of business applications, such as Salesforce, NetSuite and Marketo.

When you integrate Box with your line of business apps, you centralize and secure your information organization-wide, improving collaboration and process for everyone.
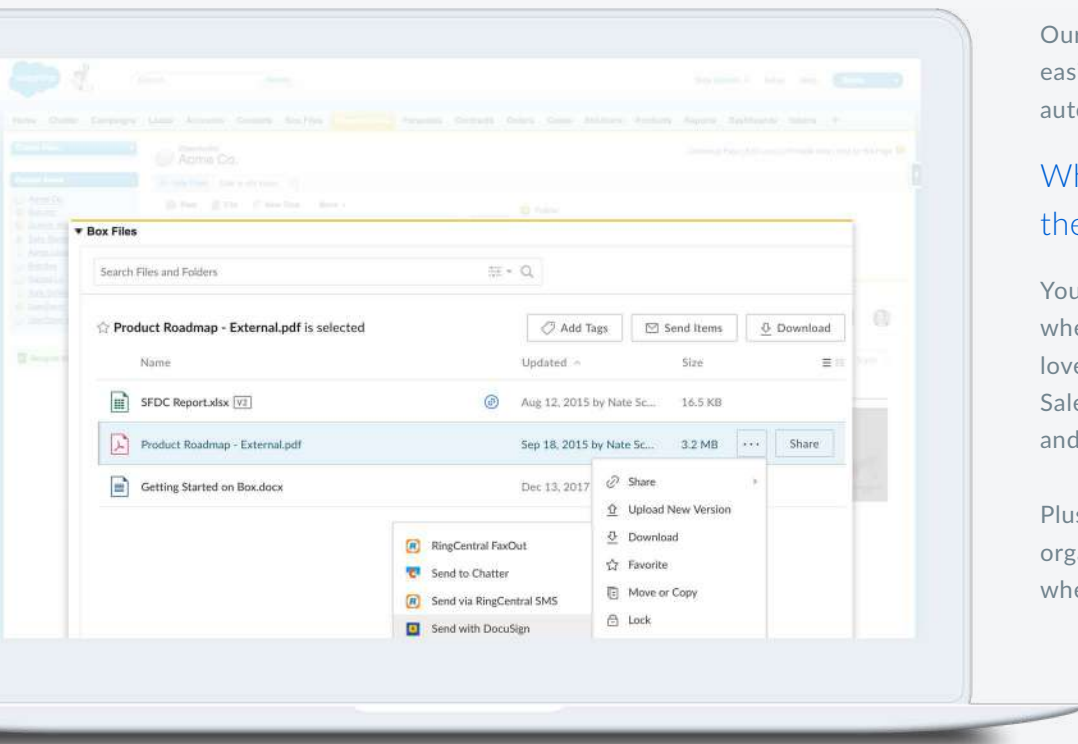
Spotlight on Box and Salesforce

Our native integration lets you assign folders to specific Salesforce records, easily view proposals and presentations, and even send out contracts that are automatically saved back to Box once complete — all within Salesforce.

When you use Box with Salesforce, you get greater visibility into the sales process and move deals along faster and more securely.

You can track what content has been shared with whom, get email notifications when documents have been viewed or downloaded, and use the Box features you love, like Box Edit and commenting, from any Salesforce record. And with Box for Salesforce1, you can view and present your most important documents on the go and assign tasks to discuss and refine new ideas with customers.
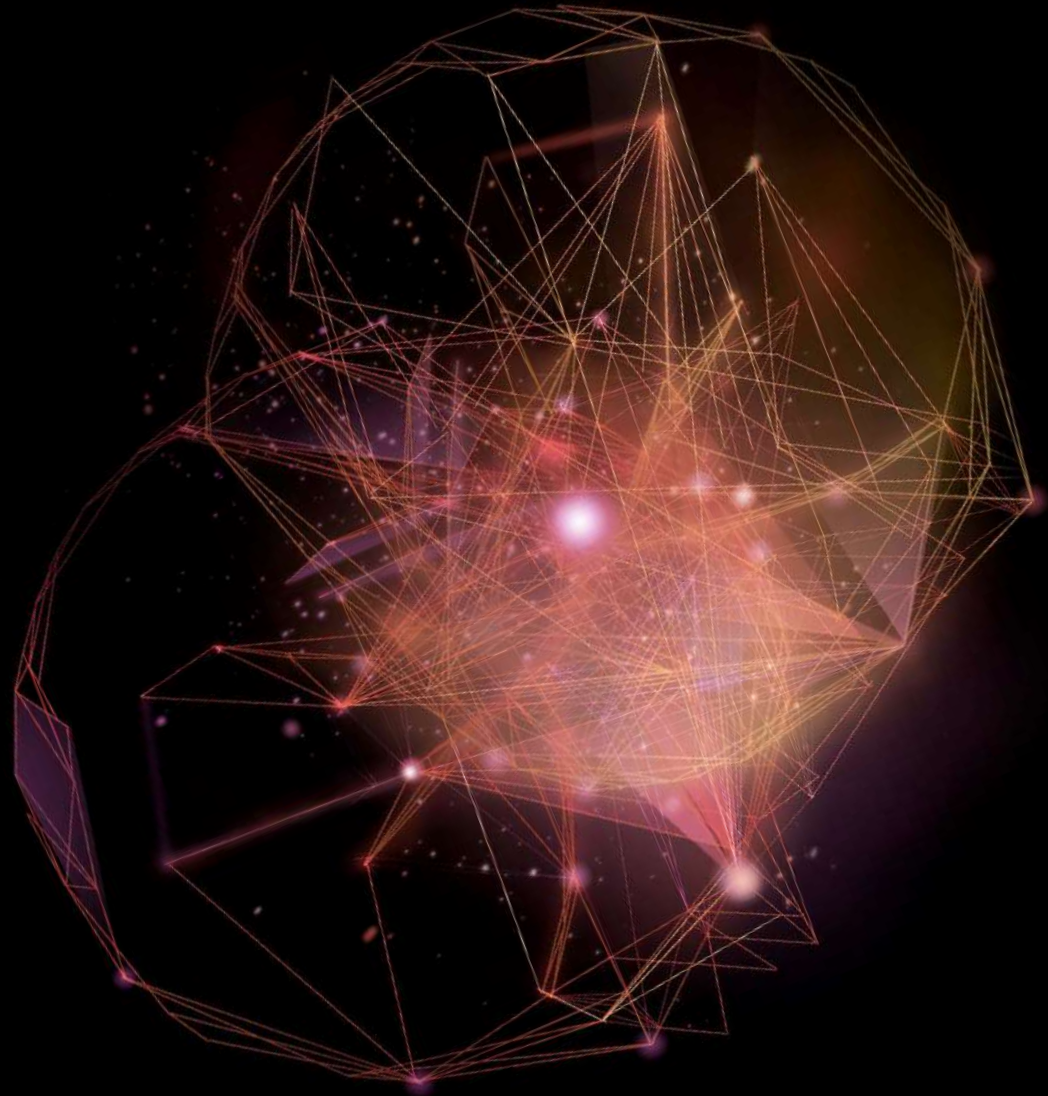
Plus, our integration gives IT visibility into how content is being shared across an organization, and sales reps insight into how content is being used to understand where a prospect is in the sales process.

flex

"The fact that Box is a platform and integrates with Office 365, can easily integrate with Salesforce and other key applications, is a huge advantage. Box is the center that brings everything together for us."
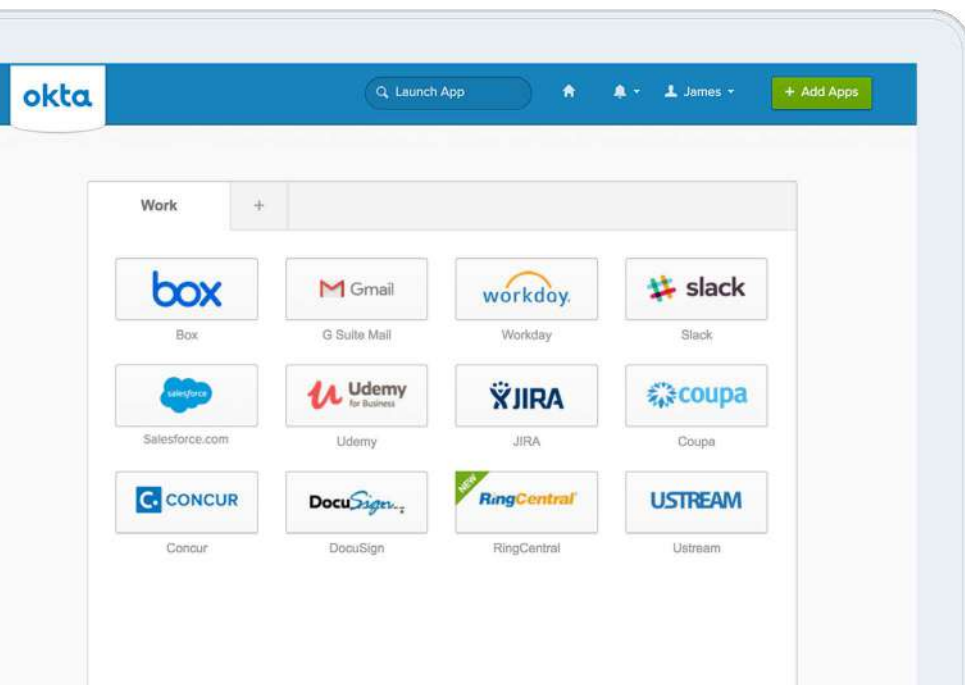
Gus Shahin, CIO, Flex

Security across your apps for visibility, protection and control

Organizations today keep a lot of critical information in the cloud. In fact, 18.1% of files in the cloud contain sensitive data[1]. When your business uses Cloud Content Management to integrate with your cloud apps, you protect your valuable information with our enterprise-grade security capabilities, including mobile security, cloud access security, data loss prevention, and identity and authentication. Plus, our architecture comes with native advanced security controls, including customer-managed encryption keys, in-region data storage, data retention and eDiscovery. By integrating your business apps with Box, you extend all of these controls to the content flowing through your apps.

What's more, we offer native integrations with the top security, governance and compliance partner solutions, such as Okta, Microsoft Azure Active Directory, OneLogin, Ping Identity and Centrify's identity management platforms. That way, you ensure the information flowing through your business apps is centralized and secure through Box, which makes it much easier to add multiple layers of defense.

Our central security architecture enables IT teams to deploy cloud apps with confidence.

Spotlight on Box and Okta

Many of our customers look to Okta to provide identity and mobility management for the enterprise. By using Single Sign-On from Okta, users have full, secure and fast access to Box and all their other apps so they can work quickly and stay productive, and IT gets robust and flexible user management across Box. That means companies can enhance security and productivity across their apps, users and customers.

[1]"Cloud Adoption & Risk Report" (2016)

EUROSTAR™

"We're using Okta for authentication into Box. We have an objective which is to build a delightful, easy system, and it is a lot easier than what we had before."

Antoine De Kerviler, CIO, Eurostar

Real-World Example

How sales teams unite their apps with Box

Companies in all industries can reap the benefits of our native integrations. When you combine all of your favorite cloud apps using Box as the underlying secure content layer, you speed up the way you do business.

As an example, see how each integration plays a part in helping an insurance sales team seal the deal.

Security integration	Productivity suite	Collaboration and workspace app	E-signature tool	Line of business app
An insurance agent uses an identity and authentication app for single sign-on to get instant, secure access to the company's apps and content.	The agent opens a new document within the "Claims" Box folder to create an insurance policy.	The agent then collaborates with the team in real time to finalize the insurance policy.	The policy is sent to the customer for e-signature and automatically saved back to the Box folder.	The agent marks the applications as closed in their CRM app, completing the sales process.
okta	Office 365	slack	DocuSign	salesforce
Azure Active Directory	G Suite	Microsoft Teams		NETSUITE
onelogin		Workplace by facebook		Marketo

Box brings it all together

"Box is the best example of an enterprise platform that serves the needs of the businesses who operate our schools because of its simplicity, elegant user interface and tight integration with so many of our apps such as Google, NetSuite, Okta and DocuSign."

Evan Trent, VP of Digital Strategy and Tech, School of Rock

When you choose an open platform like Cloud Content Management from Box, you're able to use the applications that best fit your business needs without sacrificing security. Because enterprise-grade security underlies everything we do at Box, you get the peace of mind that a single, secure content layer runs through your preferred tech stack. Box even helps you meet the most stringent regulatory requirements and solves for your data residency needs, keeping your content secure without making your teams change the way they work.

That's why companies who use Cloud Content Management to bring all their applications together get more value and ROI from Box — including higher user adoption, boosted productivity and enhanced security for their whole business.

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Box (NYSE:BOX) is the Cloud Content Management company that empowers enterprises to revolutionize how they work by securely connecting their people, information and applications. Founded in 2005, Box powers more than 80,000 businesses globally, including AstraZeneca, General Electric, P&G, and The GAP. Box is headquartered in Redwood City, CA, with offices across the United States, Europe and Asia.

To learn more about Box and our partner integrations, visit www.box.com/partners